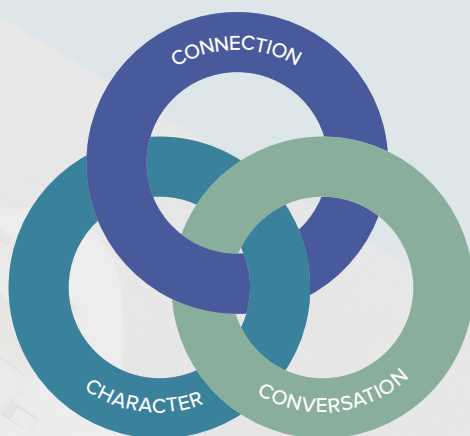


LEADER AS COACH

The *Leader As Coach Workshop* is the finest coach training program available today. Every year, thousands of leaders from organizations of all sizes and industries choose this powerful learning program to help them become catalysts for the high performance and career acceleration of their team members. The one-day workshop is an intense hands-on learning experience designed for managers and leaders seeking to become the instrument of change within their team. The curriculum equips participants with the models and tools to become the kind of person from whom others genuinely want to receive coaching. The program is comprised of engaging exercises, real-time coaching, and personal feedback.



THE THREE C COACHING MODEL

CHARACTER & COACHING

The Three C Coaching Model represents the critical dimensions of great coaching: Character, Connection, and Conversation. Leaders need to develop in each of these dimensions in order to increase their personal coaching effectiveness. During the *Leader As Coach* one-day workshop, participants explore the model, take a deep dive into the Character Dimension, and experience values-based coaching.

Great coaches earn the right to coach through the quality of their character. They know themselves well, are confident in their roles as coaches, and are deeply committed to the success of the people they lead. During this workshop, participants examine the core elements that form their unique character. Using in-class coaching and feedback, participants have the opportunity to assess their unique values, motivations, talents, and intentions, and analyze the influence these factors have on their coaching impact.

WORKSHOP AGENDA

Introduction: <i>Coaching & the Challenge of Leadership Today</i>
The Three C Coaching Model
Personal Best Coaching Experience
The Coaching Perspective
Why Coach?
Power Tool #1: <i>The 60 Big Coaching Questions</i>
Coaching Experiential #1: <i>Leadership Challenges & Opportunities</i>
The Coaching Impact Model

LUNCH

Coaching in Action
The Character of the Coach
Earning the Right to Coach
Values-Based Coaching
Coaching Experiential #2: <i>A Values-Related Challenge</i>
Making Connections
Connecting From the Inside Out <i>Presence, Mindfulness, Deep Listening</i>
The Power of Appreciation <i>"My Natural Coaching Strengths"</i>
The Coaching Conversation
Constructive Confrontation <i>"My Lesson Plan"</i>
The Coach-Like Conversation <i>"My Next Chapter"</i>
Wrap-Up

bluepoint

PARTICIPANT BENEFITS

- Acquire a proven, immediately applicable approach to coaching.
- Practice coaching in real-time conversations and receive direct feedback on their personal effectiveness.
- Increase the potency of their conversations by engaging in values-based coaching.
- Learn how to initiate and guide high-quality coaching conversations using *The Big Coaching Questions*.
- Create an ambitious personal development plan for becoming a distinctly coach-like leader.

ORGANIZATIONAL BENEFITS

- Increase managerial capability to lead and drive change through coaching.
- Encourage greater levels of engagement and personal accountability.
- Build a consistent approach to coaching and improve performance throughout the organization.

TARGET AUDIENCE	DURATION
Mid- to senior-level managers and leaders who wish to coach others to higher performance, deeper learning, and accelerated career development.	This is a one-day workshop. A two-day <i>Leaders As Coach</i> learning experience is also available.

MATERIALS

- Participant Guidebook
- *Leader As Coach Inventory™*—a 360° multi-rater assessment
- Personal Values card deck
- The 60 Big Coaching Questions tool

LEARNING APPLICATION (OPTIONAL)

Workshop graduates have access to the Bluepoint *Leader As Coach Micro eLearning Program* powered by Mindmarker, a 16-week reinforcement program designed to maximize the effectiveness of the workshop and help participants make real, sustained change in their day-to-day behavior.

For more information, contact:

Name:

Phone:

Email: