

10 COMPONENTS OF **POWERFUL**

LEADERSHIP CONVERSATIONS

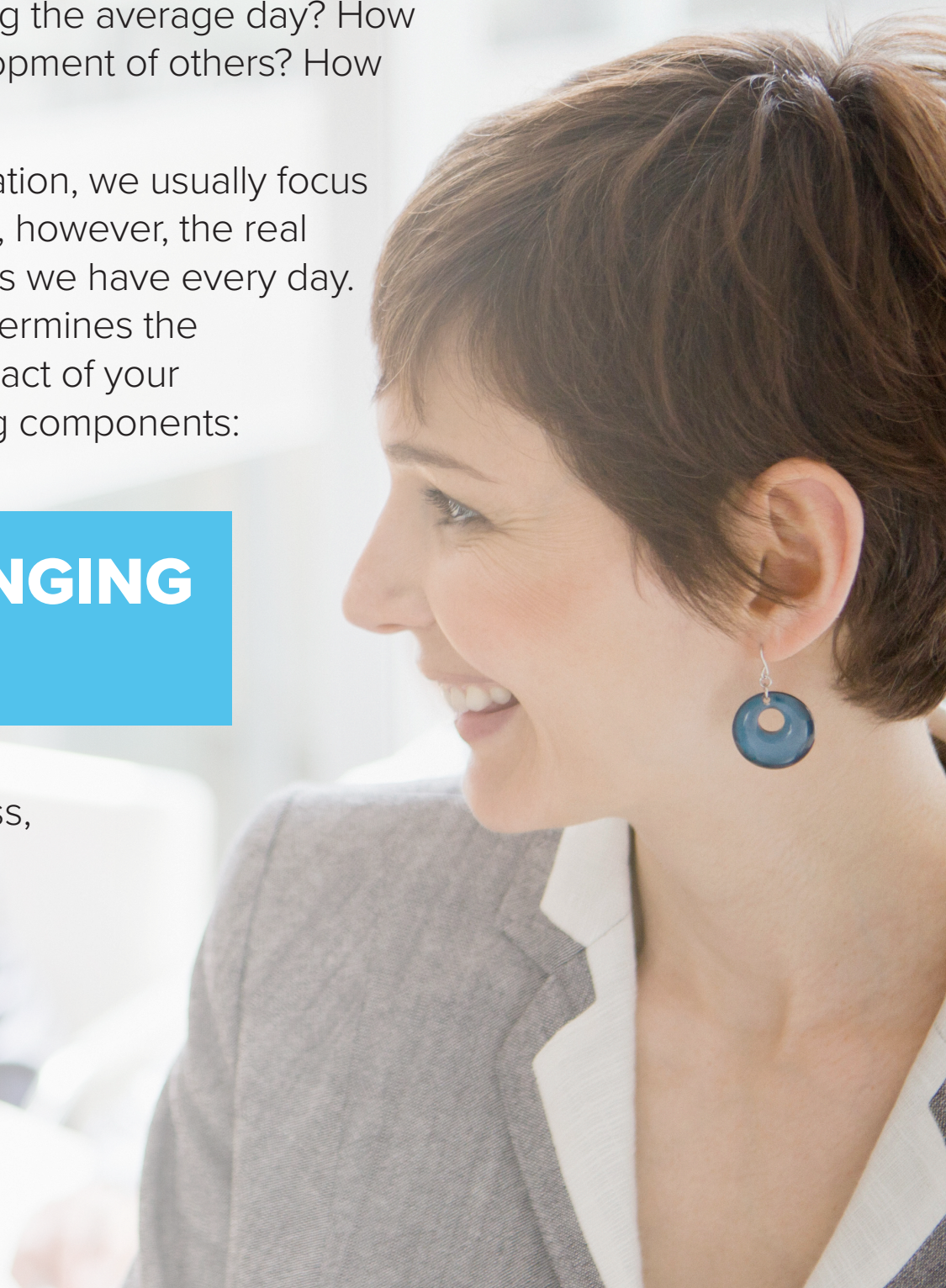


How many conversations do you have during the average day? How many of these have an impact on the development of others? How many of them really matter?

When we think about leadership communication, we usually focus on presentations and formal written material, however, the real impact comes from the routine conversations we have every day. The quality of these conversations often determines the effectiveness of leadership. Elevate the impact of your conversations by implementing the following components:

01 WELCOME CHALLENGING EMOTIONAL ISSUES

Leadership conversations are high-stakes conversations characterized by purposefulness, emotion, and direction. Embrace challenging moments to increase the impact of these conversations.



INVITE ROUTINE FEEDBACK 02

AND COACHING

Feedback is one of the most powerful influences on performance, learning, and career development for leaders of all levels.



03 **GENUINELY APPRECIATIVE** AND AFFIRMING OF OTHERS

Appreciation is the coaching perspective in action, in which one avoids the natural tendency to judge and sees the other at their best.



A group of diverse business professionals are seated in a meeting room, smiling and engaged. The focus is on a woman in the foreground with short, wavy brown hair, wearing a light grey blazer and a pearl earring. She is looking towards the right. Behind her, other people are visible but blurred, including a man in a blue shirt and tie, and a woman in a blue top. The background is bright and out of focus.

EMBRACE DIFFERENCES AND ADVERSITY 04

Who you are determines what you see, so glean from the experiences and insights of others who see things differently.

05 TAKE ACCOUNTABILITY AND EMBRACE YOUR PERSONAL RESPONSIBILITIES

To build a better connection, great leaders model accountability and expect it from others. Powerful leadership conversations can only occur in an environment of true personal accountability.



A background image showing three business professionals in a meeting. A woman with long blonde hair in a white blazer is looking down at a clipboard held by a man in a suit. Another woman is partially visible on the left, gesturing with her hands. The scene is brightly lit, suggesting an indoor office or conference space.

BE PRESENT, EMPATHETIC, 06 AND PASSIONATE

Focused concentration makes people feel valued and cared for in conversations.

07 **PROVIDE FEEDBACK TO TRULY HELP** OTHERS NOT TO FIX THEM

Check your intentions before giving feedback.





HAVE A NATURALLY POSITIVE AND OPTIMISTIC BIAS 08

An optimistic bias helps the person being coached see that they have the power to create a tomorrow that is better than today.

09 **BE OPEN AND SEEK TO LEARN**

Many people are married to the status quo, their opinions, and their close-mindedness. Leadership conversations require open-mindedness to explore new ideas, goals, and ways of thinking.





SEEK TO POSITIVELY INFLUENCE AND EDUCATE OTHERS 10

Every leadership conversation is an opportunity to have a positive impact on others. Are you having that impact?

THE LEADER SPEAKS WORKSHOP



EFFECTIVE COMMUNICATION IS NOT SIMPLY ANOTHER LEADERSHIP COMPETENCY. IT IS THE VERY HEART OF LEADERSHIP.

Bluepoint's *The Leader Speaks* is a highly experiential workshop designed to provide leaders with the theory, application, practice, and feedback necessary to significantly accelerate their communication effectiveness.

Explore workshop details [here](#)

ABOUT **bluepoint**

For over 25 years, Bluepoint has worked with organizations of all shapes and sizes, at all levels, to build better leaders—leaders who will have an impact today and build a talent pipeline for tomorrow.

Learn about our [leadership development and coaching solutions](#).